



Michele Medaglia

President, ACC Construction

A devoted company president, industry leader, mother and wife, Michele Medaglia knows what it is to live life to the fullest. In 1995, Ms. Medaglia became president of ACC Construction, the company her family had founded 11 years earlier. Having joined the family business in 1989, Ms. Medaglia was well versed in construction, though the appointment of a woman as president of a construction firm was nearly unheard of in the industry.

Ms. Medaglia's competence and business savvy have earned her the respect and admiration of her peers and have helped to establish ACC as the leading WBE (Woman-Owned Business Enterprise) general contracting and construction management firm in the greater New York metro area. During Ms. Medaglia's tenure, ACC's annual revenues have increased tenfold and the firm has expanded from an office interiors specialist to a full-service company with wide-ranging expertise in areas ranging from interior fit-outs to



core-and-shell construction.

Her capable leadership has steered ACC Construction into the mainstream, picking up significant clients in such varying sectors as corporate interiors, healthcare, retail,

public facilities, transportation and schools. Some of her clients include Tiffany & Co., GVA Williams, Commerce Bank, Columbia University, Vornado Realty Trust, SUNY Stony Brook Hospital Heart Center and Cold Stone Creamery. The firm's expansion and upscale client base led Ms. Medaglia to secure expansive offices in midtown Manhattan, strengthening the company profile and allowing it to more conveniently service its clients.

Today's ACC Construction has the capacity to implement everything from out-of-ground construction to interior build-outs. The firm is expert in corporate interiors, retail, healthcare, hospitality, educational and residential build-outs. With a management team that has tripled over the past few years, Ms. Medaglia has hired some of the industry's top personnel with expertise in several types of construction.

In 2004, Ms. Medaglia was elected president of the Association of Real Estate Women (AREW), one of the real estate industry's preeminent organizations. During her tenure, AREW membership increased 30 percent and hundreds of top real estate professionals began attending the networking events on a regular basis. Though her term as president has ended, Ms. Medaglia remains an active and devoted member of AREW.

In addition, Ms. Medaglia is a corporate sponsor of Professional Women in Construction (PWC). In recent years alone, she has been honored with the prestigious 40 Under 40 Award featured in Crain's New York Business, January 28, 2002 issue; the Business Achievement Award from Professional Women in Construction; the Galaxy Award from the New York Women's Agenda; the Special Volunteer Award from Dress for Success New York; and the 2005 Women of Power and Influence Award from the National Organization for Women. In 2004, Ms. Medaglia was named Developer of the Year by Associated Builders and Owners (ABO).

Ms. Medaglia is known for her high energy and enthusiasm. Her characteristic generosity and compassion are balanced by a steady drive to succeed. She has tirelessly worked for the growth of her firm, and she has made it the venerable company it is today.

Michele Medaglia guides ACC Construction with a steady outlook towards the future and an unwavering standard of excellence. Those qualities, along with her strong commitment to client service, are the keys to ACC Construction's continued growth under her excellent leadership. ■